



CORPORATE FACT SHEET

AT A GLANCE:

Founded: 1930

Corporate Structure: Privately Held

Total Employees: 1,400

2017 Revenues: 233 Million

Headquarters: Lenexa, KS

Regional Offices:

- Lowell, AR
- Mt. Laurel, NJ
- Atlanta, GA
- Charlotte, NC
- Cincinnati, OH
- Dallas, TX
- Decatur, IL
- Houston, TX
- Irvine, CA
- Nashville, TN
- St. Joseph, MO



Wachter's corporate headquarters, located in Lenexa, KS

EXECUTIVE TEAM:

Brad Botteron – Chairman

Greg Sloan – EVP

Brian Sloan – CEO

Deanna Gillett – CFO

WHO WE ARE:

Wachter is the leading solution and service provider of electrical, data, security, communications, automation, and other complex building systems.

Wachter provides turnkey services including analysis, design, engineering, installation, and maintenance in the United States.

Wachter is the only Company to hold a Cisco Gold Certification, a Cisco Cloud and Managed Services Program (CMSP) Advanced Certification, and Rockwell Automation Premier Partner status.

WHAT WE DO:

Today's convergence of electrical, data, security, communications, and automation into integrated, intelligent building systems requires a broad range of skills and knowledge to design, install, and maintain.

Our engineers, project managers, and nationwide W2 workforce of electricians and technicians have extensive experience spanning many industries and technologies.

We understand technology and how it can help businesses operate more efficiently.

HOW WE DO IT:

Teamwork is key to successful projects, and we are committed to project collaboration. We will work with you and your team from project conception to final inspection.

MISSION:

We exist to solve problems that enable our customers' success.

VALUES:

Our personal and corporate success is built on trust, teamwork, open and honest communications, productivity, integrity, and respect.

COMMITMENT TO SAFETY:

Wachter subscribes to a safety goal of ZERO INCIDENTS. Wachter requires the total commitment of all employees and sub-contractors to our safety process, making our company one of the leaders in construction safety.

LICENSES:

Wachter sets itself apart by holding over 900 licenses at state, city, and county levels, for electrical, low voltage, video surveillance, access control, and other technologies.

Visit wachter.com or contact us at 913-541-2500



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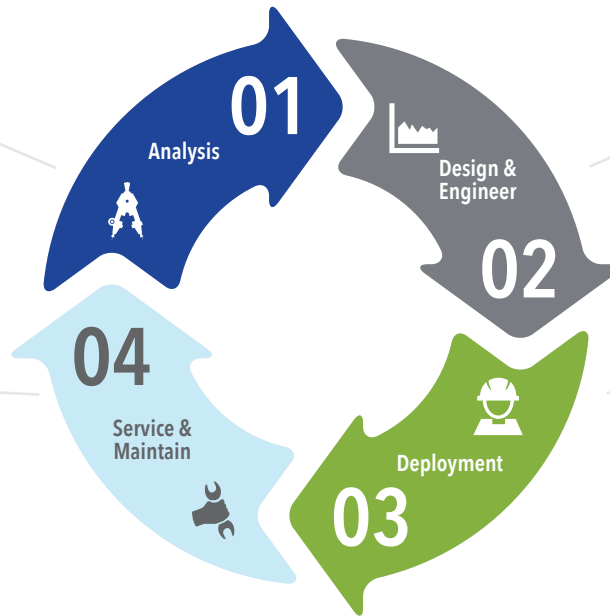
SERVICES:

ANALYSIS

- Site Surveys
- Gap Analysis
- Technology Audits
- Systems Testing

SERVICE & MAINTAIN

- Constant Presence
- Maintenance Contracts
- Service Agreements



DESIGN & ENGINEER

- Systems Design
- Project Planning
- RFP / RFQ Services

DEPLOY & INSTALL

- Staging & Configuration
- New Construction
- Technology Rollouts
- Remodels

TECHNOLOGIES:

NETWORKING

- Data Center
- Wireless
- Route / Switch
- Logical Security
- Virtualization

AUTOMATION & CONTROLS

- Industrial Ethernet
- Discrete & Analog Controls
- Historian Services
- Machine Safety
- RFID

COMMUNICATIONS

- Unified Communications
- Paging
- Audio / Visual
- DAS

CLIENT DEVICES

- Desktop / Laptop
- Mobile Services
- Point of Sale
- Kiosk
- Digital Signage
- Nurse Station

ELECTRICAL

- Critical Power
- Power Coordination
- Solar Power
- Medium Voltage Testing
- Energy Efficient Lighting
- Arc Flash / Thermography Testing & Remediation

SECURITY & FIRE

- CCTV
- Access Control
- EAS Systems
- Video Analytics
- Perimeter Detection
- Fire Detection

PARTNERS:



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